

## Solution Pitch:

Accidental and malicious deletions can happen any day. There are financial, productivity, legal and regulatory ramifications. ConduSiv Undelete 10 makes recovering accidentally or wrongfully deleted or earlier versions of Microsoft office files easy. With just a few clicks, content is back without having to call the Help Desk or comb through old backups.

### Does Undelete eliminate the need for backup? ...No.

Undelete complements and enhances your data protection strategy. Tape backup and other solutions are there for disaster recovery. Undelete gives you that instant-recovery safety net which saves IT staff from what could be hours of slogging through tape archives for a file that may not have even been backed up.

### Conversation Key Phrases:

- Data security
- Accidental or malicious file deletions
- Lost files
- Calls from end users to help recover a file
- Shared Server Drive deletions by users
- Time-consuming archive searches by IT staff for deleted files
- Deleted files not in tape archives.
- Protecting files created since the last backup or snapshot
- Need to recover earlier version of Microsoft office documents

### Why Undelete?

- Reliable, proactive, set and forget product
- Simple and intuitive – anyone can do file recovery
- Instant file recovery – avoid having to comb through old backups or Volume Shadow copies
- Self-help file recovery – reduce Help Desk calls for deleted files
- Protect data in all types of environments, including virtual and cloud computing
- Maintain business productivity
- Securely delete sensitive data and wipe free space
- Fill a critical gap in your data protection strategy – captures all deleted files, including those not captured by VSS snapshots
- Simpler and more cost-effective than CDP (Continuous Data Protection) solutions
- Version Recovery – recover unlimited versions of Microsoft office files instantly
- A single file recovery can more than pay for the cost of Undelete

### Who to Sell To?

- IT, server and storage administrators
- CFOs at mid-market companies
- State, local and federal government agencies
- Line of Business managers for large enterprise companies
- Educational institutions
- Small business owners

### Add-On Opportunities:

- Customer transition from Novell to Windows and misses the Novell “Salvage Utility”
- Data Storage Sales
- Backup Software Sales

### Top Qualification Questions:

- Are you able to recover saved-over Office files?
- Do you rely on tape or data archives for recovery of individual file deletions?
- When a user calls for help recovering a file that he accidentally deleted from a shared drive on the server, what do you do to recover the file?
- How much IT staff time is spent on recovering an accidentally deleted file from archives?

## Where Undelete Fits Into the System:

**Undelete Server** protects the data on drives of servers running:

- Windows Server 2008 (all editions)
- Windows Server 2003 (all editions)
- Windows 7
- Windows Vista
- Windows XP

Undelete Server edition protects files on your file servers, as well as other servers such as Mail and Database servers.

**Undelete Professional** edition protects data on the local workstation drives running:

- Windows 7
- Windows Vista
- Windows XP

**Undelete Desktop Client Edition** helps users recover their deletions from their own shares without help from a system administrator.

- Windows XP
- Windows Vista
- Windows 7

Combined with **Undelete 10 Server Edition** is the **Undelete Desktop Client**. This specialized edition empowers users to recover their own deleted or saved-over Microsoft Office files from server recovery bins without even having to call the Help Desk.

*“For me, Undelete is like insurance. If all goes well, I will not need to use it. However, it is very easy for an employee to accidentally delete a project file or folder and Undelete makes it very easy to recover without having to sift through backup tapes.” – G.W., KPFF Consulting Engineers*

## System Requirements

The disk space requirements for Undelete are:

Undelete 10 Server	3.3 GB
Undelete 10 Professional	1.1 GB
Undelete 10 Client	300 MB

Undelete requires standard operating system hardware requirements.

Undelete 10 Server supports Windows Server® 2008/R2, Windows 7, Windows Vista, Windows Server 2003, and Windows XP.

The Undelete 10 Professional and Client editions support Windows 7, Window Vista and Windows XP.

Supports both 32 and 64 bit Windows Operating Systems.

Disk Subsystems Supported:

- Extended Partitions
- Logical Drives
- Volume Sets
- RAID Arrays (hardware and software)

Undelete Product SKUs	Product Description
Undelete Server 1-4 licenses: Mfg# 191297	Protects server files, including those deleted by network clients.
Undelete Server 5-9 licenses: Mfg# 191298	
Undelete Client 10 Pack: Mfg# 191306	Allows connected laptops, workstations and VMs to recover their own files from Undelete Server recovery bins.
Undelete Client 100 Pack: Mfg# 191307	
Undelete Professional 1-9 licenses: Mfg# 191289	Protects locally stored files and allows files to be recovered from Undelete Server recovery bins.
Undelete Professional 10-99 licenses: Mfg# 191290	
1-year Maintenance SKUs	Product Description
Undelete Server 1-4 licenses: Mfg# 191335	1-year maintenance add-on
Undelete Server 5-9 licenses: Mfg# 191336	
Undelete Client 10 Pack: Mfg# 191344	1-year maintenance add-on
Undelete Client 100 Pack: Mfg# 191345	
Undelete Professional 1-9 licenses: Mfg# 191327	1-year maintenance add-on
Undelete Professional 10-99 licenses: Mfg# 191328	

## Additional Products from ConduSiv Technologies Corporation

Diskeeper® data performance and optimization software  
V-locity® virtual platform disk optimizer

Visit: [www.conduSiv.com/channel](http://www.conduSiv.com/channel)

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